### PARAGON REALESTATE ADVISORS

10335

# THE MIDVALE APARTMENTS

**OFFERING MEMORANDUM** 

# $\frac{PARAGON}{REALESTATEADVISORS}$ 600 University St, Suite 2 info @ParagonREA.com

600 University St, Suite 2018 | Seattle, WA 98101 info @ParagonREA.com

Information within this marketing package has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify all information and bears all risk for inaccuracies.

#### EXCLUSIVELY LISTED BY:

RYAN ILES 206.812.9119 Ryan@ParagonREA.com







#### **EXECUTIVE SUMMARY**

## OFFERING

Paragon Real Estate Advisors is pleased to exclusively offer for sale the Midvale Apartments; a well-maintained, late 90's property with large floorplans in a dynamic north Seattle location.

The Midvale Apartments offer an investor the opportunity to acquire a stable, well-maintained property with immediate upside opportunity in the income in a location that is convenient and ripe for growth.

NAME	The Midvale Apartments
ADDRESS	10335 Midvale Ave N Seattle, WA 98133
PRICE	\$1,525,000
TOTAL UNITS	6
BUILT	1996
SQUARE FEET	5,630 Total Net Rentable
PRICE PER UNIT	\$254,167
PRICE PER FOOT	\$271
CURRENT GRM/CAP	11.8/5.0%
MARKET GRM/CAP	9.8/6.6%
LOT SIZE	4,820 Square Feet
ZONING	LR3

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#### **EXECUTIVE SUMMARY**

### INVESTMENT HIGHLIGHTS

- Built in 1996: modern systems and floorplans
- 6 units: (4) 2bd/1.5bth two-story "townhouse" units, (1) 2bd/1bth, and (1) 1bd/1bth
- Renovated units: 4 of the units have been updated with new flooring, paint and fixtures, kitchen and bathroom cabinets, refreshed countertops, and new appliances
- Immediate upside in rental income in current condition
- Easy to manage with low historic vacancy
- In-unit washer/dryers in all apartments
- 8+ off-street parking stalls (8 open and 1 covered carport)
- Large units averaging 938 SqFt
- Secure entry with intercom

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- Newer building systems and modern floorplans
- Private balcony or patio for each unit
- Well-maintained with thoughtful updates and little deferred maintenance





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#### LOCATION

### LOCATION HIGHLIGHTS

- Excellent North Seattle location close to Green Lake and Northgate Station Mall
- Close to new Northgate Light Rail Station with service to downtown/Seattle Tacoma Airport
- 11-minute drive to Downtown Seattle (300,000 jobs)
- Close proximity to University of Washington and quick access to Bothel UW Campus
- 5 minutes to Northgate Retail/Entertainment Hub
- Close to the brand-new Kraken Community Ice-plex
- Close to popular Green Lake Park, which has a 2.8-mile walking and biking trail, a swimming beach, Rentals, Tennis Courts, Soccer Fields and pitch and putt golf course.
- 83 Walk Score: Very Walkable



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### PROPERTY DETAILS

PARCEL NUMBER	630050-0120
STORIES	3
BUILDINGS	1
EXTERIOR	Vinyl Siding
CONSTRUCTION	Wood frame
ROOF	Flat
WINDOWS	Vinyl framed, double pane
ELECTRICAL	Cutler-Hammer electric panels
PLUMBING	Copper
WATER HEATERS	Individual in-unit
HEATING	Electric forced-air wall units and baseboard
LAUNDRY	In-unit washer and dryer in all apartments
PARKING	8+ total off-street stalls (8 open and 1 carport)









### INTERIORS



## INTERIORS





## INTERIORS



## FLOOR PLANS





FLOOR 3



\*Units 3, 4, 5 and 6 are two-story, townhouse units that average 1,025 Sqft.

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### FINANCIALS INCOME & EXPENSES

Units	6	Price	\$1,525,000
Year Built	1996	Per Unit	\$254,167
Rentable Area	5,630 SqFt	Per Sq. Ft.	\$270.87
Down Pmt	\$762,500	Current GRM	11.76
Loan Amount	\$762,500	Current CAP	4.95%
Interest Rate	6.000%	Market GRM	9.75
Amortization	30 years	Market CAP	6.61%

UNITS	UNIT TYPE	SIZE	CURRENT RENT	MARKET RENT
1	1 Bd/1 Bth	663	\$1,200	\$1,495
1	2 Bd/1 Bth	865	\$1,500	\$1,895
4	2 Bd/1.5 Bth	1,025	\$1,675 - \$1,900	\$2,150
6	Total/Avg	938	\$1.74	\$2.13

MONTHLY INCOME	CURRENT	MARKET
Gross Potential Rent	\$9,800	\$11,990
Utility Bill Back (Proforma)	\$900	\$900
Parking Income	\$50	\$50
Other Income	\$60	\$90
Gross Potential Income	\$10,810	\$13,030

ANNUALIZED OPERATING DATA		CURRENT	CURRENT	
Scheduled Gross Income		\$129,720		\$156,360
Less Vacancy	3.00%	\$3,892	4.50%	\$7,036
Gross Operating Income		\$125,828		\$149,324
Less Expenses		\$50,376		\$48,540
Net Operating Income		\$75,452		\$100,784
Annual Debt Service	(\$4,571.57)	\$54,859		\$54,859
Cash Flow Before Tax	2.70%	\$20,594	6.02%	\$45,925
Principal Reduction		\$9,364		\$9,364
Total Return Before Tax	3.93%	\$29,957	7.25%	\$55,289
ANNUALIZED OPERATING EXPENSES		CURRENT		MARKET
Real Estate Taxes	2024	\$14,147		\$14,147
Insurance	2024	\$2,492		\$3,250
Utilities	T12 Oct 24	\$16,594		\$14,000
On-Site Manager Payroll	\$350/month	\$4,200		\$4,200
Maintenance & Repairs	Proforma	\$6,000		\$6,000
Landscaping	2023	\$1,277		\$1,277
Fire Safety	2023	\$3,089		\$3,089
Administration & Misc.	2023	\$1,077		\$1,077
Replacements/Reserves	Proforma	\$1,500		\$1,500
Total Expenses		\$50,376		\$48,540

CURRENT	Expense/Unit	\$8,396	MARKET	Expense/Unit	\$8,090
OPERATIONS	Expense/Foot	\$8.95	OPERATIONS	Expense/Foot	\$8.62
	Percent of EGI	38.83%		Percent of EGI	31.04%



### SALES COMPARABLES



**The Midvale Apartments** 10335 Midvale Ave N, Seattle, WA 98133

Year Built	1996
Units	6
Price	\$1,525,000
Price/Unit	\$254,167
Price/Foot	\$271
GRM/CAP	11.8/5.0%



**732 N 95th St** 732 N 95th St, Seattle, WA 98103

Year Built	1988
Units	14
Sales Price	\$4,265,000
Price/Unit	\$304,643
Price/Foot	\$410
GRM/CAP	-/-
Sale Date	10.21.2024



 Linden Apartments

 9403 Linden Ave N, Seattle, WA 98103

 Year Built
 1989

 Units
 6

 Sales Price
 \$2,105,000

 Price/Unit
 \$350,833

 Price/Foot
 \$294

 GRM/CAP
 14,1/4,3%



Northgate 9 1824 N 103rd St, Seattle, WA 98133

Year Built	1986
Units	9
Price	\$2,900,000
Price/Unit	\$322,222
Price/Foot	\$291
GRM/CAP	13.4/5.0%
Status	08.20.2024



Licton Springs Apartments

1135 N 93rd St, Seattle, WA 98103

Year Built	1963/2001
Units	6
Price	\$1,620,000
Price/Unit	\$270,000
Price/Foot	\$348
GRM/CAP	14.4/4.6%
Status	06.28.2024



09.27.2024

The James Bon Apartments 8541 Phinney Ave N, Seattle, WA 98103

'ear Built	1979
Units	13
Sales Price	\$3,096,500
Price/Unit	\$238,192
Price/Foot	\$375
GRM/CAP	-/-
Sale Date	04.17.2024



Sale Date

FINANCIALS

## SALES COMPARABLES

**1. 732 N 95TH ST** - Seattle, WA 98103

- 4. LICTON SPRINGS APARTMENTS Seattle, WA 98103
- 2. LINDEN APARTMENTS Seattle, WA 98103
- 4. LICTON SPRINGS APARTMENTS Seattle, WA 96105

**3. NORTHGATE 9** - Seattle, WA 98133

5. THE JAMES BON APARTMENTS - Seattle, WA 98103



#### FINANCIALS

## RENT COMPARABLES

BUILT

UNITS

**ADDRESS** 













1BD/1BTH \$1,200 663 **The Midvale Apartments** 10 865 \$1,500 \$1.74 1980 2BD/1BTH 10335 Midvale Ave N, Seattle, WA 98133 2BD/1.5BTH 1,025 \$1,675-\$1,900 **Greenlake Pointe North** 2BD/1.5BTH \$2,200 \$2.74 1989 10 803 1124 N 92nd St, Seattle, WA 98103 North Park Apartments 1977 1BD/1BTH 790 \$1.89 9 \$1,495 941 N 104th St, Seattle, WA 98133 North Green Lake Apartments 1984 8 1BD/1BTH 665 \$1,495 \$2.25 1121 N 91st St, Seattle, WA 98103 Linden Apartments \$1.72-1989 6 2BD/2BTH 1,132 \$1,950-\$2,115 \$1.87 9403 Linden Ave N, Seattle, WA 98103 1BD/1BTH 650 \$1,750 \$2.69 **Granview Apartments** 1989 28 1120 N 93rd St, Seattle, WA 98103 2BD/1BTH 850 \$2,150 \$2.53

**UNIT TYPE** 

**UNIT SIZE** 

RENT

**RENT/SF** 



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FINANCIALS

## RENT COMPARABLES

- **1. GREENLAKE POINTE NORTH** Seattle, WA 98103**4. LINDEN APARTMENTS** Seattle, WA 98103
- 2. NORTH PARK APARTMENTS Seattle, WA 98133
- 3. NORTH GREEN LAKE APARTMENTS Seattle, WA 98103
- 5. GRANVIEW APARTMENTS Seattle, WA 98103



#### PARAGON REAL ESTATE ADVISORS

## PARAGON REAL ESTATE



#### Leading investment firm for multifamily property

Paragon Real Estate Advisors is a leading Seattle real estate investment firm for multi Annly property sales in Washington State: We are locally owned; client Ocused, and highly experienced. When it comes to apartments and investment real estate in the Puget Sound region, we are the smart choice to partner with.



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### Puget Sound's Premiere Commercial Real Estate Brokerage

### PARAGON REAL ESTATE ADVISORS

In 1995 our founders saw an opportunity to form a new kind of brokerage, one that focused on sharing information between brokers and truly partnering with its clients. Paragon Real Estate Advisors quickly established itself as a leading Seattle real estate investment firm.

Paragon Real Estate Advisors is the leading Seattle real estate investment firm for multi-family property sales in Washington State. We have accrued over \$4.1 billion in sales and have closed over 1,800 successful real estate transactions. We are locally owned, client-focused, and highly experienced.

At Paragon, we build long-term partnerships that help our clients reach their long- and short-term real estate investment goals while maintaining maximum profitability for them. Our brokers have an in-depth knowledge of the Washington state real estate market, particularly in the greater Seattle area and the I-5 corridor, that comes from more than 20 years' experience in the industry. Paragon's unique focus on sharing knowledge, teamwork and collaboration within the brokerage industry leverages our collective intellect for all our clients. Our brokers provide superior customer representation through our innovative and effective marketing campaigns, co-brokerage, skilled negotiations, and ongoing partnerships.

#### RYAN ILES

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